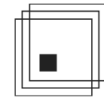


WHAT'S YOUR 2020 VISION?



INFINITE
HUMANS
SYNDICATE

MASTER YOUR BUSINESS MINDSET

Exponential growth can be achieved when you know your destination before you begin. If you know where you are, where you want to go, and why, the only question left is "HOW?"

What capabilities do you need to make your **vision** a reality?

VISION GUIDE

1. WHERE ARE YOU? TODAY. TELL THE TRUTH.

What's your current situation? Are you
crushing it at work and ready to level up?
Stuck and uncomfortable with your day
to day? Hustling and making strides but
short on time for family and friends?

Be specific. Don't just say: "I want more
money." Say, "I haven't seen an ROI on my
latest venture and I'm getting itchy." Don't
say, "I hate my job." Say, "I have a great
team but bad management."

2. VISION FOR 2020? LOOKING BACK.

It's one year from today and it was the best
year of your life. What does that look like?
Did you start the company, write the book,
get the promotion, scale your division?
Picture it, including the details outside of
business -- the scenes that make it real. Did
you get ripped, fix your relationship, make it
to all the games?

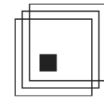
3. WHY ARE THESE GOALS IMPORTANT?

e.g., Why is it important to have more net
revenue? Is it for significance - you want to
make it in a way that your parents couldn't?
For security - retirement savings and a
college fund? For freedom - time to spend
with people you love?

4. CAPABILITIES NEEDED TO ACHIEVE GOALS?

How are you going to get where you want
to be? Do you need to grow your social?
A partner with money? What about a fresh
marketing strategy? A new CFO?
When it comes to TIME, everybody wants
more. Think about what you can do to
control the time you have. Organize the
schedule? Be present and focused. Think of
the big 3: automate, delegate, eliminate.

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Name: Quinn Ferrall

Date: June 9, 2019

1. WHERE ARE YOU? TODAY. TELL THE TRUTH.

I HAVE A BOOK & PODCAST IN THE
WORKS, BUT NOT THE BANDWIDTH
TO PRIORITIZE EITHER. I LOVE MY
WORK BUT ALWAYS WANT TO DO
MORE.

I'M PRETTY GOOD WITH EVERYDAY
FAMILY TIME, BUT COULD DO
BETTER WITH THE SPECIAL STUFF.

2. VISION FOR 2020? LOOKING BACK.

PUBLISHED THE BOOK.
PODCAST TOPS THE CHARTS.
MEANINGFUL IMPACT.
10X CLOSED SALES VOLUME.

MADE TIME FOR THAT FATHER-SON
FISHING TRIP TO CANADA, COOKING
CLASS WITH MY YOUNGEST,
CONCERTS WITH MY OLDEST, &
REGULAR DATE NIGHTS WITH MY
BOO.

3. WHY ARE THESE GOALS IMPORTANT?

BOOK - impacting the lives of the next
generation of engineers.

PODCAST - helping people level up their
lives.

SALES INCREASE - financial freedom
& the power to invest in causes I believe in

FAMILY TIME - family first, legacy of
memories and values

4. CAPABILITIES NEEDED TO ACHIEVE GOALS?

BOOK - make more time through
automation, delegation & elimination.

PODCAST - ditto above

IMPACT = vulnerability, dedication,
engagement.

SALES - team building - recruit/train
market knowledge - time + engagement

FAMILY TIME - mindfulness